Advanced Chemical Industries Limited

1st Quarter ended Report 2018 - 2019
for the three months period ended on 30 September 2018

AMAR STOCK

Advanced Chemical Industries Limited
Statement of financial position
Unaudited

Figures in '000' Taka

	Note	As at 30 September 2018	As at 30 June 2018
Assets			
Property, plant and equipment	2	9,381,223	9,239,752
Investments	3	2,700,282	2,558,853
Intangible assets		383	421
Non-current assets		**12,081,888**	**11,799,026**
Inventories	4	5,211,148	5,112,921
Trade receivables	5	5,125,663	4,863,503
Other receivables		848,875	831,163
Inter-company receivables	6	12,262,967	10,316,026
Advances, deposits and prepayments	7	1,712,645	1,682,854
Cash and cash equivalents		635,775	1,081,129
Current assets		**25,797,073**	**23,887,595**
Total assets		**37,878,960**	**35,686,620**
Equity			
Share capital		482,024	482,024
Share premium		402,310	402,310
Reserves		3,670,959	3,543,672
Retained earnings		10,137,825	9,871,499
Total equity		**14,693,118**	**14,299,506**
Liabilities			
Employee benefits	8	823,107	807,637
Long term borrowings	9	734,957	141,353
Deferred tax liabilities		119,527	120,722
Non-current liabilities		**1,677,591**	**1,069,712**
Bank overdraft		1,469,801	2,374,635
Loans and borrowings	10	12,692,331	11,340,784
Trade payables		1,239,267	794,002
Inter-company payables	11	2,526,183	2,272,416
Other payables	12	2,288,357	2,352,363
Current tax liability		1,292,311	1,183,202
Current liabilities		**21,508,251**	**20,317,403**
Total liabilities		**23,185,842**	**21,387,114**
Total equity and liabilities		**37,878,960**	**35,686,620**
Net asset value (NAV) per share		**304.82**	**296.66**

Chairman | **Managing Director** | **Director**

Chief Financial Officer | **Company Secretary**

Advanced Chemical Industries Limited

Statement of profit or loss

Unaudited

	Note	Figures in '000' Taka For the 1st Quarter ended from July 2018 to September 2018	July 2017 to September 2017
Revenue	13	5,472,683	4,889,790
Cost of sales	14	(2,980,458)	(2,658,852)
Gross profit		**2,492,225**	**2,230,938**
Administrative, selling and distribution expenses	15	(1,990,329)	(1,916,803)
Other income		31,063	33,881
Operating profit		**532,960**	**348,016**
Net finance costs		(153,910)	(92,848)
Profit before contribution to WPPF		**379,049**	**255,168**
Contribution to WPPF		(18,952)	(12,758)
Profit before tax		**360,097**	**242,410**
Income tax expense		(93,771)	(60,602)
Profit after tax		**266,325**	**181,808**
Earnings per share			
Basic earnings per share (EPS)		**5.53**	**3.77**

Chairman **Managing Director** **Director**

Chief Financial Officer **Company Secretary**

Advanced Chemical Industries Limited
Statement of profit or loss and other comprehensive income
Unaudited

	For the 1st Quarter ended from	
	July 2018 to September 2018	**July 2017 to September 2017**
Profit after tax	266,325	181,808
Other comprehensive income:		
Items that may be reclassified subsequently to profit or loss		
Change in fair value of available-for-sale financial assets	141,429	137,755
Income tax on available-for-sale financial assets	(14,143)	(13,776)
Other comprehensive income, net of tax	**127,286**	**123,979**
Total comprehensive income	**393,611**	**305,787**

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Advanced Chemical Industries Limited

Statement of changes in equity
Unaudited

Figures in '000' Taka

	For the 1st Quarter ended from July 2018 to September 2018						
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total equity
Balance at 1 July 2018	482,024	402,310	1,671	466,460	3,075,541	9,871,499	14,299,506
Total comprehensive income							
Profit after tax	-	-	-	-	-	266,325	266,325
Other comprehensive income-net of tax	-	-	-	127,286	-	-	127,286
Total comprehensive income	-	-	-	127,286	-	266,325	393,611
Transaction with owners of the Company							
Share premium	-	-	-	-	-	-	-
Bonus share issue	-	-	-	-	-	-	-
Interim dividend paid	-	-	-	-	-	-	-
Total transactions with owners of the Company	-	-	-	-	-	-	-
Balance at 30 September 2018	**482,024**	**402,310**	**1,671**	**593,746**	**3,075,541**	**10,137,825**	**14,693,118**

	For the 1st Quarter ended from July 2017 to September 2017						
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total equity
Balance at 1 July 2017	438,204	402,310	1,671	301,581	3,075,541	8,773,169	12,992,477
Total comprehensive income							
Profit after tax	-	-	-	-	-	181,808	181,808
Other comprehensive income-net of tax	-	-	-	123,979	-	-	123,979
Total comprehensive income	-	-	-	123,979	-	181,808	305,787
Transaction with owners of the Company							
Share premium	-	-	-	-	-	-	-
Bonus share issue	-	-	-	-	-	-	-
Interim dividend paid	-	-	-	-	-	-	-
Total transactions with owners of the company	-	-	-	-	-	-	-
Balance at 30 September 2017	**438,204**	**402,310**	**1,671**	**425,560**	**3,075,541**	**8,954,977**	**13,298,264**

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Advanced Chemical Industries Limited
Statement of cash flows
Unaudited

		Figures in '000' Taka For the 1st Quarter ended from	
		July 2018 to September 2018	July 2017 to September 2017
Cash flows from operating activities			
Cash receipts from customers and others		5,259,040	4,867,291
Cash paid to suppliers and employees		(4,554,627)	(4,321,359)
Cash generated from operating activities		704,413	545,932
Paid to WPPF		(6,730)	(4,088)
Finance costs paid		(145,442)	(85,853)
Income tax paid		(84,843)	(93,595)
		(237,015)	(183,536)
Net cash from / (used in) operating activities*	16	**467,398**	**362,396**
Cash flows from investing activities			
Acquisition of property, plant and equipment		(22,182)	(326,601)
Payments for capital work in progress		(237,616)	(58,907)
Sale proceeds from property, plant and equipment		150	65
Net cash (used) in investing activities		**(259,648)**	**(385,443)**
Cash flows from financing activities			
Inter-company debts received/(paid)		(1,693,174)	(2,699,500)
Dividend paid		(247)	-
Short-term bank loan received/(paid)		1,351,546	2,395,568
Long-term bank loan received/(paid)		593,604	4,824
Net cash (used)/from financing activities		**251,729**	**(299,108)**
Net increase / (decrease) in cash and cash equivalents		459,480	(322,154)
Cash and cash equivalents at 1 July		(1,293,506)	162,226
Cash and cash equivalents at 30 September		**(834,026)**	**(159,928)**
Closing balance represents			
Cash and cash equivalents		635,775	822,153
Bank overdraft		(1,469,801)	(982,083)
		(834,026)	**(159,928)**
Net operating cash flows per share (NOCFPS)		**9.70**	**7.52**

*See Note 16 for reconciliation of net operating cash flow.

Advanced Chemical Industries Limited
Consolidated statement of financial position
Unaudited

Figures in '000' Taka

	Note	As at 30 September 2018	As at 30 June 2018
Assets			
Property, plant and equipment	2 (a)	23,764,059	23,017,049
Equity-accounted investees		1,165,284	1,143,315
Other investments		879,653	735,340
Intangible assets		114,127	118,238
Non-current assets		**25,923,123**	**25,013,941**
Inventories	4 (a)	12,066,556	11,792,578
Trade receivables	5 (a)	12,311,245	10,963,330
Other receivables		1,101,765	1,099,973
Inter-company receivables	6 (a)	11,212	10,908
Advances, deposits and prepayments	7 (a)	4,503,238	4,433,434
Cash and cash equivalents		1,268,845	2,131,550
Current assets		**31,262,861**	**30,431,774**
Total assets		**57,185,985**	**55,445,715**
Equity			
Share capital		482,024	482,024
Share premium		402,310	402,310
Reserves		4,871,714	4,744,428
Retained earnings		5,465,655	5,451,050
Equity attributable to the owners of the company		11,221,704	11,079,813
Non-controlling interest		(95,053)	(59,419)
Total equity		**11,126,651**	**11,020,394**
Liabilities			
Employee benefits	8 (a)	1,028,498	994,108
Long term borrowings	9 (a)	7,829,141	7,972,367
Deferred tax liabilities		366,578	378,991
Non-current liabilities		**9,224,217**	**9,345,466**
Bank overdraft		3,326,230	4,159,154
Loans and borrowings	10 (a)	23,501,814	21,933,605
Trade payables		2,931,785	2,252,947
Other payables	12 (a)	3,983,409	3,924,142
Current tax liability		3,091,879	2,810,007
Current liabilities		**36,835,117**	**35,079,855**
Total liabilities		**46,059,334**	**44,425,321**
Total equity and liabilities		**57,185,985**	**55,445,715**
Net asset value (NAV) per share		**232.80**	**229.86**

Chairman | **Managing Director** | **Director**

Chief Financial Officer | **Company Secretary**

Advanced Chemical Industries Limited
Consolidated statement of profit or loss
Unaudited

	Note	For the 1st Quarter ended from July 2018 to September 2018	July 2017 to September 2017
Revenue	13 (a)	14,631,865	12,648,124
Cost of sales	14 (a)	(10,210,637)	(8,908,645)
Gross profit		**4,421,228**	**3,739,479**
Administrative, selling and distribution expenses	15 (a)	(3,520,060)	(3,099,567)
Other income		106,223	52,722
Operating profit		**1,007,391**	**692,634**
Share of profit of equity accounted investees		21,970	49,855
Net finance costs		(707,815)	(432,988)
Profit before contribution to WPPF		**321,545**	**309,501**
Contribution to WPPF		(37,872)	(29,060)
Profit before tax		**283,673**	**280,441**
Income tax expense		(254,902)	(194,902)
Profit after tax		**28,771**	**85,539**
Profit attributable to:			
Equity holders of the company		60,888	113,620
Non-controlling interests		(32,117)	(28,081)
Profit after tax		**28,771**	**85,539**
Earnings per share			
Basic earnings per share (EPS)		**1.26**	**2.36**

Chairman **Managing Director** **Director**

Chief Financial Officer **Company Secretary**

Advanced Chemical Industries Limited

Consolidated statement of profit or loss and other comprehensive income

Unaudited

	For the 1st Quarter ended from	
	July 2018 to September 2018	**July 2017 to September 2017**
Profit after tax	28,771	85,539
Other comprehensive income:		
Items that may be reclassified subsequently to profit or loss		
Change in fair value of available-for-sale financial assets	141,429	137,676
Income tax on other comprehensive income	(14,143)	(13,768)
Other comprehensive income, net of tax	**127,286**	**123,908**
Total comprehensive income	**156,057**	**209,448**
Total comprehensive income attributable to:		
Equity holders of the Company		
Profit after tax	60,888	113,620
Other comprehensive income	127,286	123,917
	188,175	237,538
Non-controlling interest		
Profit after tax	(32,117)	(28,081)
Other comprehensive income	-	(9)
	(32,117)	(28,090)
Total comprehensive income	**156,057**	**209,448**

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Advanced Chemical Industries Limited
Consolidated Statement of changes in equity
Unaudited

Figures in '000' Taka

For the 1st Quarter ended from July 2018 to September 2018

	Attributable to owner of the Company								
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation reserve	Retained earnings	Total	Non-controlling Interests	Total equity
Balance at 1 July 2018	482,024	402,310	1,671	464,823	4,277,934	5,451,050	11,079,813	(59,419)	11,020,394
Total comprehensive income									
Profit after tax	-	-	-	-	-	60,888	60,888	(32,117)	28,771
Other comprehensive income-net of tax	-		-	127,286	-	-	127,286	-	127,286
Total comprehensive income	-	-	-	127,286	-	60,888	188,175	(32,117)	156,057
Transaction with owners of the Company									
Share premium	-	-	-	-	-	-	-	-	-
Bonus share issue	-	-	-	-	-	-	-	-	-
Interim dividend paid	-	-	-	-	-	-	-	-	-
Adjustment for control established in Subsidiary	-	-	-	-	-	(46,283)	(46,283)	(3,517)	(49,800)
Total transactions with owners of the Company	-	-	-	-	-	(46,283)	(46,283)	(3,517)	(49,800)
Balance at 30 September 2018	**482,024**	**402,310**	**1,671**	**592,109**	**4,277,934**	**5,465,655**	**11,221,704**	**(95,053)**	**11,126,651**

For the 1st Quarter ended from July 2017 to September 2017

	Attributable to owner of the Company								
	Share capital	Share premium	Capital reserve	Available for sale reserve	Revaluation surplus	Retained earnings	Total	Non-controlling Interests	Total equity
Balance at 1 July 2017	438,204	402,310	1,671	300,304	4,277,934	5,153,138	10,573,562	65,498	10,639,060
Total comprehensive income									
Profit after tax	-	-	-	-	-	113,620	113,620	(28,081)	85,539
Other comprehensive income-net of tax	-	-	-	123,917	-	-	123,917	(9)	123,908
Total comprehensive income	-	-	-	123,917	-	113,620	237,538	(28,090)	209,448
Transaction with owners of the Company									
Share premium	-	-	-	-	-	-	-	-	-
Bonus share issue	-	-	-	-	-	-	-	-	-
Interim dividend paid	-	-	-	-	-	-	-	-	-
Adjustment for control established in Subsidiary	-	-	-	-	-	-	-	-	-
Total transactions with owners of the company	-	-	-	-	-	-	-	-	-
Balance at 30 September 2017	**438,204**	**402,310**	**1,671**	**424,221**	**4,277,934**	**5,266,758**	**10,811,099**	**37,408**	**10,848,507**

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Advanced Chemical Industries Limited
Consolidated statement of cash flows
Unaudited

		Figures in '000' Taka	
		For the 1st Quarter ended from	
		July 2018 to September 2018	July 2017 to September 2017
Cash flows from operating activities			
Cash receipts from customers and others		13,661,850	12,432,469
Cash paid to suppliers and employees		(12,860,226)	(12,244,366)
Cash generated from operating activities		**801,624**	**188,104**
Paid to WPPF		(5,829)	(15,288)
Finance costs paid		(723,178)	(426,991)
Income tax paid		(201,422)	(221,504)
		(930,428)	(663,783)
Net cash from / (used in) operating activities *	16 (a)	**(128,804)**	**(475,679)**
Cash flows from investing activities			
Acquisition of property, plant and equipment		(148,194)	(425,284)
Payments for capital work in progress		(810,555)	(386,081)
Sale proceeds from property, plant and equipment		255	65
Subsidiary amount included upon control established		11,586	-
Investment		-	(742)
Net cash used in investing activities		**(946,909)**	**(812,042)**
Cash flows from financing activities			
Inter-company debts received/(paid)		304	188
Dividend paid		(247)	-
Paid as dividend to non-controlling interest		-	(5)
Short-term bank loan received/(paid)		1,189,101	(1,002,558)
Long-term bank loan received/(paid)		(143,227)	2,115,116
Net cash from financing activities		**1,045,931**	**1,112,740**
Net increase / (decrease) in cash and cash equivalents		(29,782)	(174,982)
Cash and cash equivalents at 1 July		(2,027,603)	(184,983)
Cash and cash equivalents at 30 September		**(2,057,385)**	**(359,965)**
Closing balance represents			
Cash and cash equivalents		1,268,845	1,631,240
Bank overdraft		(3,326,230)	(1,991,205)
		(2,057,385)	**(359,965)**
Net operating cash flows per share (NOCFPS)		**(2.67)**	**(9.87)**

*See Note 16(a) for reconciliation of consolidated net operating cash flow.

Advanced Chemical Industries Limited
Notes to the financial statements
as at and for the 1st Quarter ended on 30 September 2018
Unaudited

1 Selected explanatory notes

These financial statements have been prepared in line with Accounting Policies as adopted in the preparation of financial statements for the year ended from 1 July 2017 to 30 June 2018. This interim financial report includes only those selected explanatory notes as were deemed appropriate for better understanding of unaudited financial statements.

2 Property, plant and equipment	30 September 2018 Taka	Figures in '000' Taka 30 June 2018 Taka
Opening balance	10,209,351	8,886,118
Additions	259,798	1,330,391
Disposals	(240)	(7,159)
Accumulated depreciation	(1,087,686)	(969,599)
Closing balance	9,381,223	9,239,752

2 (a) Consolidated property, plant and equipment		
Opening balance	25,838,936	21,253,999
Additions	1,040,434	4,619,187
Disposals	(445)	(34,250)
Accumulated depreciation	(3,114,865)	(2,821,887)
Closing balance	23,764,059	23,017,049

3 Investments		
Investment in subsidiaries	1,674,761	1,674,761
Investment in joint ventures	475,000	475,000
Investment in associates	115,426	115,426
Investment in shares	691,173	549,744
Investment in FDR/ other deposits	3,922	3,922
Impairment	(260,000)	(260,000)
	2,700,282	2,558,853

4 Inventories		
Raw materials	1,061,170	1,160,527
Packing materials	356,909	317,008
Work-in-process	96,603	193,079
Finished goods	3,635,910	3,377,709
Goods in transit	311,247	290,060
Stores and spares	54,100	54,758
Allowance for inventory	(304,791)	(280,220)
	5,211,148	5,112,921

		Figures in '000' Taka	
		30 September 2018	30 June 2018
		Taka	Taka
4 (a)	Consolidated inventories		
	Raw materials	2,652,159	2,582,905
	Packing materials	697,914	613,390
	Work-in-process	181,500	321,632
	Finished goods	8,052,116	7,748,705
	Goods in transit	661,317	691,279
	Stores & spares	163,163	145,511
	Allowance for inventory	(341,614)	(310,844)
		12,066,556	11,792,578
5	Trade receivables		
	Debts due over six months	2,816,462	1,936,821
	Debts due below six months	2,627,437	3,245,966
	Provision for doubtful debts	(318,235)	(319,284)
		5,125,663	4,863,503
5 (a)	Consolidated trade receivables		
	Debts due over six months	3,506,142	2,735,099
	Debts due below six months	9,351,685	8,750,511
	Provision for doubtful debts	(546,582)	(522,279)
		12,311,245	10,963,330
6	Inter-company receivables		
	Infolytx Bangladesh Limited	135,313	111,361
	ACI Formulations Limited	841,820	-
	Computer Technology Limited	30	30
	Tetley ACI (Bangladesh) Limited	1,013	906
	Asian Consumer Care (Pvt.) Limited	7,894	7,894
	ACI Godrej Agrovet (Pvt.) Limited	889	880
	ACI Foods Limited	2,797,932	2,696,008
	ACI Agrolink Limited	259,444	245,763
	Stochastic Logic Limited	1,386	1,198
	Premiaflex Plastics Limited	1,151,698	813,961
	ACI Logistics Limited	3,885,765	3,680,581
	ACI HealthCare Limited	2,818,354	2,458,377
	ACI Chemicals Limited	98,197	83,147
	ACI Biotech Limited	263,232	215,920
		12,262,967	10,316,026

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		30 September 2018 Taka	Figures in '000' Taka 30 June 2018 Taka
6 (a)	Consolidated inter-company receivables		
	Computer Technology Limited	30	30
	Tetley ACI (Bangladesh) Limited	1,013	906
	Asian Consumer Care (Pvt.) Limited	7,894	7,894
	ACI Godrej Agrovet (Pvt.) Limited	889	880
	Stochastic Logic Limited	1,386	1,198
		11,212	10,908
7	Advances, deposits & prepayments		
	Loans and advances to staff and others	366,116	380,322
	VAT current account	260,328	294,702
	Deposits	185,390	186,112
	Prepayments	33,038	38,787
	Advance income tax	867,773	782,930
		1,712,645	1,682,854
7 (a)	Consolidated advances, deposits & prepayments		
	Loan and advance to staff and others	931,241	950,541
	VAT current account	451,433	550,427
	Advance for capital expenditure	29,720	33,565
	Deposits	314,662	324,926
	Prepayments	122,037	122,233
	Advance income tax	2,654,145	2,451,743
		4,503,238	4,433,434
8	Employee benefits		
	Staff gratuity provision	691,826	681,165
	Other long term employee benefits	131,281	126,472
		823,107	807,637
8 (a)	Consolidated employee benefits		
	Staff gratuity provision	887,197	857,976
	Other long term employee benefits	141,301	136,132
		1,028,498	994,108

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		Figures in '000' Taka	
		30 September 2018	30 June 2018
		Taka	Taka
9	Long term borrowings		
	Long term bank loans	734,957	141,353
		734,957	141,353
9 (a)	Consolidated long term borrowings		
	Long term bank loans	7,829,141	7,972,367
		7,829,141	7,972,367
10	Loans and borrowings - short term		
	Short term loan	12,647,859	10,707,341
	Current portion of long term loan	44,472	633,444
		12,692,331	11,340,784
10 (a)	Consolidated loans and borrowings - short term		
	Short term loan	20,317,588	18,367,260
	Current portion of long term loan	3,184,227	3,566,345
		23,501,814	21,933,605
11	Inter company payables		
	ACI Formulations Limited	-	461,682
	ACI Salt Limited	525,815	260,104
	Creative Communication Limited	15,025	12,518
	ACI Motors Limited	1,351,476	1,039,964
	ACI Pure Flour Limited	409,075	282,546
	ACI Edible Oils Limited	224,792	215,601
		2,526,183	2,272,416

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		30 September 2018 Taka	Figures in '000' Taka 30 June 2018 Taka
12	Other payables		
	Accruals	975,847	1,094,621
	Advance from customers	32,738	27,259
	Security money received from customers	177,503	179,440
	Workers' profit participation fund	505,181	484,489
	Unclaimed dividend	89,518	89,766
	Tax and VAT deducted at source	51,414	34,589
	Employees welfare fund	294,044	270,764
	Rights share deposit to be refunded	564	564
	Family day fund	3,829	3,835
	Non-management staff provident fund	5,175	5,587
	Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
	Payable for redemption of Zero Coupon Bonds	20,429	20,430
	Management staff provident fund	5,926	3,583
	Advertisement and promotional funds	17,736	17,736
	Development funds	104,806	116,054
		2,288,357	2,352,363
12 (a)	Consolidated other payables		
	Accruals	2,129,265	2,182,452
	Advance from customers	272,833	248,522
	Security money received from customers	247,866	235,444
	Workers' profit participation fund	628,452	587,940
	Unclaimed dividend	100,478	100,726
	Provident fund	5,926	3,583
	Tax and VAT deducted at source	133,616	73,858
	Employees welfare fund	308,437	316,598
	Rights share deposit to be refunded	564	564
	Family day fund	3,829	3,835
	Non-management staff provident fund	5,175	5,587
	Unclaimed refund warrant - Zero Coupon Bonds	3,647	3,647
	Payable for redemption of Zero Coupon Bonds	20,429	20,430
	Creditors for capital expenditure	349	7,166
	Advertisement and promotional funds	17,736	17,736
	Development funds	104,806	116,054
		3,983,409	3,924,142

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		Figures in '000' Taka For the 1st Quarter ended from	
		July 2018 to September 2018	July 2017 to September 2017
		Taka	Taka
13	Revenue		
	Pharmaceuticals	2,638,190	2,106,963
	Animal Health	714,781	955,398
	Consumer brands	1,553,852	1,336,148
	Seeds	203,485	156,025
	Fertilizer	362,375	335,255
		5,472,683	4,889,790
13 (a)	Consolidated revenue		
	Gross sales	14,995,250	13,184,471
	Inter-company sales	(363,385)	(536,347)
		14,631,865	12,648,124
14	Cost of sales		
	Opening stock	5,048,323	4,524,638
	Purchase	2,739,156	2,736,184
		7,787,479	7,260,822
	Closing stock	(5,150,592)	(4,832,975)
		2,636,887	2,427,847
	Manufacturing expenses	343,570	231,005
		2,980,458	2,658,852
14 (a)	Consolidated cost of sales		
	Opening stock	11,272,404	9,752,120
	Purchase	9,800,833	8,687,648
		21,073,237	18,439,769
	Closing stock	(11,551,394)	(10,145,268)
		9,521,842	8,294,501
	Manufacturing expenses	688,794	614,145
		10,210,637	8,908,645
15	Administrative, selling and distribution expenses		
	Administrative expenses	148,067	149,578
	Distribution expenses	213,898	209,240
	Selling expenses	1,628,363	1,557,985
		1,990,329	1,916,803

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		Figures in '000' Taka For the 1st Quarter ended from	
		July 2018 to September 2018	July 2017 to September 2017
		Taka	Taka
15 (a)	Consolidated operating expenses		
	Administrative expenses	570,083	404,784
	Distribution expenses	379,988	348,382
	Selling expenses	2,569,989	2,346,400
		3,520,060	3,099,567
16	Reconciliation of net operating cash flow		
	Profit after tax	266,325	181,808
	Adjustment for non-cash items and others:		
	- Depreciation and amoritisation	118,087	95,700
	- Provisions	23,521	(7,367)
	- Finance cost	8,468	6,995
	- Tax Expense	8,928	(32,992)
	- Contribution to WPPF	12,222	8,670
	Changes in:		
	- Inventories	(122,798)	(260,483)
	- Trade and other receivables	(278,824)	1,207
	- Advances, deposits and prepayments	55,052	84,206
	- Trade and other payables, Employment benefits	376,415	284,652
	Net cash from operating activities	467,398	362,396
16 (a)	Reconciliation of Consolidated net operating cash flow		
	Profit after tax	28,771	85,539
	Adjustment for non-cash items and others:		
	- Depreciation and amoritisation	293,082	236,519
	- Provisions	55,073	44,759
	- Share of profit of equity accounted investees	(21,970)	(49,855)
	- Finance cost	(15,363)	5,996
	- Tax Expense	53,480	(26,602)
	- Contribution to WPPF	32,044	13,772
	Changes in:		
	- Inventories	(304,748)	(533,630)
	- Trade and other receivables	(1,374,009)	(38,368)
	- Advances, deposits and prepayments	132,599	(48,331)
	- Trade and other payables, Employment benefits	992,236	(165,480)
	Net cash from operating activities	(128,805)	(475,679)

17 Consolidated operating segments

Please see at the next page

18 Figures have been rounded off to the nearest '000' Taka and previous period's figures have been rearranged to conform to current period's presentation.

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Note - 17

Consolidated operating segments

Figures in '000' Taka

For the 1st Quarter ended from July 2018 to September 2018

Particulars	Reportable segment										Total reportable segments	Unallocated	Total
	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex			
External revenue	2,638,190	714,781	1,538,643	607,835	2,293,772	992,418	2,325,979	502,677	888,306	775,225	13,277,826	1,354,039	14,631,865
Inter-segment revenue	-	-	192,480	-	5,149	10,665	6,924	10,178	22,945	69,772	318,113	45,273	363,385
Segment revenue	2,638,190	714,781	1,731,123	607,835	2,298,921	1,003,083	2,332,903	512,855	911,251	844,997	13,595,939	1,399,311	14,995,250
Depreciation and amortisation	76,687	9,106	17,773	8,361	7,805	7,477	62,539	13,008	12,297	41,145	256,197	36,885	293,082
Operating expenses	1,234,020	217,014	495,475	167,900	299,721	65,147	527,797	62,312	121,804	77,827	3,269,017	251,043	3,520,060
Finance cost / (income)	34,320	53,090	19,857	40,665	75,030	(7,697)	292,972	(3,608)	82,455	53,641	640,726	67,089	707,815
Segment profit/(loss) before tax	484,635	(43,327)	(125,148)	17,440	259,601	9,300	(334,673)	47,589	(56,988)	12,604	271,032	12,641	283,673
Segment assets at 30 Sep 2018	7,767,545	2,778,600	7,742,276	2,963,774	7,445,228	1,916,493	3,018,615	1,787,447	2,146,887	5,444,486	43,011,351	14,174,633	57,185,985
Segment liabilities at 30 Sep 2018	2,684,158	714,927	1,915,985	1,838,932	5,777,841	984,370	11,917,633	801,063	3,592,060	4,149,142	34,376,110	11,683,223	46,059,334

For the 1st Quarter ended from July 2017 to September 2017

Particulars	Reportable segment										Total reportable segments	Unallocated	Total
	Pharmaceuticals	Animal Health	Consumer brands	Crop Care and Public Health	Motors	Pure Flour	Retail chain	Salt	Foods	Premiaflex			
External revenue	2,106,963	955,398	1,293,057	347,704	1,701,985	913,037	2,307,090	557,422	867,262	599,594	11,649,513	998,611	12,648,124
Inter-segment revenue	-	-	259,912	-	128,274	7,553	9,332	17,427	4,488	76,157	503,143	33,204	536,347
Segment revenue	2,106,963	955,398	1,552,969	347,704	1,830,259	920,590	2,316,421	574,850	871,750	675,751	12,152,656	1,031,815	13,184,471
Depreciation and amortisation	59,833	7,619	14,639	7,468	4,786	6,086	57,284	12,972	12,846	26,932	210,466	26,053	236,519
Operating expenses	1,113,018	214,292	463,493	111,367	255,524	74,491	471,705	46,227	116,573	30,992	2,897,682	201,885	3,099,567
Finance cost / (income)	62,931	12,507	(4,035)	20,517	44,505	(6,362)	196,062	1,264	52,559	25,866	405,814	27,174	432,988
Segment profit/(loss) before tax	247,106	80,229	(40,020)	(7,034)	159,788	37,111	(257,164)	38,008	(47,362)	58,738	269,399	11,042	280,441
Segment assets at 30 June 2018	7,542,899	3,127,645	7,272,229	3,113,954	7,345,358	1,818,609	2,951,974	1,537,591	2,142,904	4,715,700	41,568,863	13,876,852	55,445,715
Segment liabilities at 30 June 2018	2,477,544	869,002	1,811,434	1,203,632	5,839,784	892,432	11,502,250	580,953	3,542,727	3,421,502	32,141,260	12,284,061	44,425,321