FINANCIAL STATEMENTS (Un-Audited)

For the period from 01.07.2017 to 31.03.2018



THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

Tanim Center, 3 Asad Gate, Mirpur Road, Mohammadpur,

Dhaka-1207, Bangladesh.

AMAR STOCK

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

Tanin Center, 3 Asad Gate, Mirpur Road, Mohammadpur, Dhaka-1207

As per requirement of the Bangladesh Securities & Exchange Commision's (BSEC) Notification No. BSEC/CMRRCD/2009- 193/Admin/69 dated September 07, 2016, The IBN SINA Pharmaceutical Industry Ltd. is pleased to submit the un-audited Financial Statements for the nine months period ended 31st March,2018.

STATEMENT OF FINANCIAL POSITION (Un-Audited)

As at 31st March, 2018

Amount in Taka

	Notes	As at 31.03.2018	As at 30.06.2017
ASSETS:			
Non-Current Assets:		**1,717,947,338**	**1,511,177,231**
Property,Plant and Equipment	02	1,315,263,016	1,116,332,498
Capital work-in-progress	02.1	80,656,316	26,614,186
Investment in Marketable Securities (AFS)	03	304,904,859	359,107,400
Investment	03.01	17,123,147	9,123,147
Current Assets :		**791,891,956**	**643,644,663**
Inventories	04	333,773,742	264,194,238
Accounts Receivable		25,145,371	14,642,851
Advances, Deposits & Prepayments	05	246,203,777	167,384,398
Cash & Cash Equivalents	06	186,769,066	197,423,176
TOTAL ASSETS		**2,509,839,294**	**2,154,821,894**
SHAREHOLDERS' EQUITY AND LIABILITIES:			
Shareholders' Equity:		**1,209,038,680**	**1,104,963,231**
Share Capital		284,032,980	258,211,800
Net Gain on Marketable Securities (AFS)	03	240,730,111	289,485,578
Tax Holiday Reserve		4,392,110	4,392,110
Retained Earnings	07	679,883,479	552,873,744
Non-Current Liabilities	08	**382,968,167**	**242,737,392**
Deferred Tax Liability	09.1	**69,723,856**	**80,513,227**
Current Liabilities:		**848,108,591**	**726,608,044**
Bank & Other Finance	10	391,526,971	326,811,195
Accounts and Other Payables	11	456,581,620	399,796,849
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		**2,509,839,294**	**2,154,821,894**
Net Asset Value (NAV) per Share (restated-2016-2017)		**42.57**	**38.90**

Chief Financial Officer | Company Secretary | Director

Dated, Dhaka
25-Apr-18

Managing Director | Chairman

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (Un-Audited)

For the period from 1st July 2017 to 31st March, 2018

		Amount in Taka			
	Notes	July 01, 2017 to March 31, 2018	July 01, 2016 to March 31, 2017	January 01, 2018 to March 31, 2018	January 01, 2017 to March 31, 2017
Revenue		3,497,907,314	2,963,631,376	1,028,127,632	985,045,127
Cost of goods sold	12	(2,050,121,027)	(1,738,377,794)	(582,521,490)	(560,865,791)
Gross Profit		**1,447,786,287**	**1,225,253,582**	**445,606,142**	**424,179,336**
Operating Expenses:					
Administrative expenses	13	(86,854,146)	(74,900,173)	(31,795,224)	(28,533,667)
Selling & Distribution expenses	14	(1,042,677,122)	(890,779,707)	(336,003,132)	(325,243,535)
		(1,129,531,268)	**(965,679,880)**	**(367,798,356)**	**(353,777,202)**
Operating Profit		**318,255,019**	**259,573,702**	**77,807,786**	**70,402,134**
Financial charges		(28,816,005)	(15,555,805)	(10,968,011)	(7,631,971)
Other income		629,758	3,082,629	278,960	1,046,577
		290,068,772	**247,100,526**	**67,118,735**	**63,816,740**
Workers' P.P. Fund & Welfare Fund		(13,812,799)	(11,766,692)	(3,196,130)	(3,038,892)
Net Profit before tax		**276,255,973**	**235,333,834**	**63,922,605**	**60,777,848**
Less: Income tax expenses					
Current tax		(64,244,205)	(50,450,310)	(16,552,731)	(14,350,563)
Deferred tax	09	5,372,097	(546,961)	907,446	(7,247,030)
		(58,872,109)	**(50,997,271)**	**(15,645,286)**	**(21,597,593)**
Net Profit after tax		**217,383,865**	**184,336,563**	**48,277,320**	**39,180,255**
Other Comprehensive Income:					
Change in fair value of Marketable Securities (AFS)	03	(54,172,741)	131,284,518	(102,689,382)	125,694,902
Deferred tax		5,417,274	(13,128,452)	10,268,938	(12,569,490)
Total other comprehensive income, net of tax		(48,755,467)	118,156,066	(92,420,443)	113,125,412
Total other comprehensive income		**168,628,398**	**302,492,629**	**(44,143,124)**	**152,305,667**
Earnings per share-basic (restated-2016-2017)		**7.65**	**6.49**	**1.70**	**1.38**

Chief Financial Officer | Company Secretary | Director

Dated, Dhaka
25-Apr-18

Managing Director | Chairman

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

STATEMENT OF CHANGES IN EQUITY (Un-Audited)

For the period from 1st July 2017 to 31st March, 2018

Amount in Taka

Particulars	Paid up Capital	Tax Holiday Reserve	Gain on Marketable Securities (Unrealized)	Retained Earnings	Total
Balance as at 1st July, 2016	**224,532,000**	**4,392,110**	**259,716,820**	**380,790,698**	**869,431,628**
Net profit After tax	-	-	29,768,758	233,829,346	263,598,104
Dividend for the year 30 June, 2016 (cash-12.50%)				(28,066,500)	(28,066,500)
Dividend for the year 30 June, 2016 (stock-5%)	33,679,800			(33,679,800)	
Balance as at 1st July, 2017	**258,211,800**	**4,392,110**	**289,485,578**	**552,873,744**	**1,104,963,232**
Total Comprehensive Income/(Loss) for the period ended 31th March, 2018			(48,755,467)	217,383,865	168,628,398
Dividend for the year 30 June, 2017 (Cash-25%)				(64,552,950)	(64,552,950)
Dividend for the year 30 June, 2017 (Stock-10%)	25,821,180			(25,821,180)	-
Balance as at 31st March, 2018	**284,032,980**	**4,392,110**	**240,730,111**	**679,883,479**	**1,209,038,680**

Chief Financial Officer | Company Secretary | Director

Dated, Dhaka
25-Apr-18

Managing Director | Chairman

AMAR STOCK

THE IBN SINA PHARMACEUTICAL INDUSTRY LTD.

STATEMENT OF CASH FLOWS (Un-Audited)

For the period from 1st July 2017 to 31st March, 2018

	Amount in Taka	
	1st July 2017 to 31st March 2018	**1st July 2016 to 31st March 2017**
Cash Flow From Operating Activities:		
Collection from revenue & others	3,486,775,036	2,952,046,227
Payment for cost & expenses & others	(3,246,184,733)	(2,783,944,961)
Miscellaneous Income	429,111	536,940
Cash genenated from operations	**241,019,414**	**168,638,206**
Income tax paid	(56,924,187)	(30,455,621)
Financial charges	(28,816,005)	(15,555,805)
Net cash flows from operating activities	**155,279,222**	**122,626,780**
Cash Flow From Investing Activities:		
Purchase of fixed assets	(272,218,695)	(130,572,280)
Investment	(7,970,200)	(4,000,000)
Profit from bank deposits & investment	200,647	1,835,962
Net cash used in investing activities	**(279,988,248)**	**(132,736,318)**
Cash Flow From Financing Activities:		
Payment of dividend	(55,850,839)	(85,303,001)
Long term finance received/(paid) from bank (net)	105,189,980	97,509,151
Short term finance received/(paid) from bank (net)	64,715,775	5,070,750
Net cash flow from financing activities	**114,054,916**	**17,276,900**
Increase/(decrease) in cash and cash equivalents	(10,654,110)	7,167,362
Cash and cash equivalents at the opening	197,423,176	169,305,904
Cash and cash equivalents at the closing	**186,769,066**	**176,473,266**
Net operating cash flow per share (NOCFPS) (restated-2016-2017)	**5.47**	**4.32**

Chief Financial Officer | Company Secretary | Director

Dated, Dhaka
25-Apr-18

Managing Director | Chairman

Selected Explanatory Notes

01 (a). Basis of Preparation of Financial Statements

These fianacial Statements have been prepared in line with the accounting policies and methods of computations of the annual financial statements prepared and published for the year ended 30th June, 2017. These interim financial statements includes only selected explanatory notes as deemed appropriate for understanding of these un-audited financial statements.

01 (b). Reporting

This 3rd Quarter financial report has been prepared based on Bangladesh Accounting Standard (BAS)-34 "Interim Financial Reporting".

01 (c). Earnings Per Share (EPS)

Earnings per share has been calculated based on number of shares outstanding for the period ended March 31, 2018 and profit for the same period. The number of shares outstanding for the period was 28.403 million. Earnings per share for the corresponding period of 2016-2017 has also been calculated based on 28.403 million shares. No diluted earnings per share is required to be calculated as there was no scope for dilution during the period under review.

01. (d) Finance charge:

Long term loan balance was Tk.334,685,927.00 and 229,495,947.00 on 31 March 2018 and 30 June 2017 respectively. Due to increase in long term loan finance charge was increased during the reporting period.

01 (e). Subsequent events

No Material events occured after the reporting date, non disclosure of which could affect the stakeholders to make proper valuation and decision.

Previous period figures have been re-arranged to conform to current period's presentation, where considered necessary.

	Amount in Taka	
	As at 31.03.2018	As at 30.06.2017
02. PROPERTY, PLANT AND EQUIPMENT:		
Cost/Revaluation		
Opening Balance	1,606,348,997	1,352,403,379
Addition during the period	272,218,695	257,621,978
Disposal/Adjustment during the period	-	(3,676,360)
	1,878,567,692	1,606,348,996
Accumulated Depreciation		
Opening Balance	490,016,498	400,679,809
Charged during the period	73,288,178	92,504,197
Disposal/Adjustment during the period	-	(3,167,508)
	563,304,676	490,016,498
Written Down Value (WDV)	**1,315,263,016**	**1,116,332,498**
02.1 Capital work-in-progress		
Construction work-in-progress (Building)	37,725,200	26,614,186
Machinery in transit	42,931,116	-
	80,656,316	**26,614,186**

03. INVESTMENT IN MARKETABLE SECURITIES (FAIR VALUE):

Sl No.	Name of Company Share/Bond	No. of Shares /Bond Held	Face Value Per Share /Bond	Cost of Holding	Average Cost	Quoted Rate Per Share/ Bond as on 31.03.18	Total Market value of shares/ Bond as on 31.03.18	Unrealized Gain/(Loss)
1	Islami Bank Bangladesh Ltd. (IBBL)- in shares	11,003,991	10	32,836,958	2.98	27.30	300,408,954	267,571,996
2	Islami Bank Bangladesh Ltd. (IBBL)-in Mudaraba Perpetual Bond (MPB)	4,590	1,000	4,590,000	1,000	979.50	4,495,905	(94,095)
	Total Taka			**37,426,958**			**304,904,859**	**267,477,901**

MARSTOCK

		Amount in Taka	
		As at 31.03.2018	As at 30.06.2017
a)	**NET GAIN/(LOSS) ON MARKETABLE SECURITIES (AFS) :**		
	Unrealized Gain/(Loss) Position (Closing)	267,477,901	321,650,642
	Defered tax on gain on marketable securities (AFS)	(26,747,790)	(32,165,064)
		240,730,111	**289,485,578**
b)	**CHANGE IN FAIR VALUE OF MARKETABLE SECURITIES (AFS) :**		
	Unrealized Gain/(Loss) Position (Closing)	267,477,901	321,650,642
	Unrealized Gain/(Loss) Position (Opening)	(321,650,642)	(288,574,244)
		(54,172,741)	**33,076,398**
03.1	**INVESTMENT IN ASSOCIATE**		
	Opening balance	9,123,147	1,750,000
	Add: Addition during the year	8,000,000	8,000,000
	Less: Share of associate profit/(loss)	-	(626,853)
	IBN SINA Consumer Products Ltd.	**17,123,147**	**9,123,147**
	IBN SINA Consumer Products Ltd. (40% of total share holding)		
04.	**INVENTORIES:**		
	Raw materials	117,104,697	88,563,456
	Packing materials	93,740,604	68,253,484
	Work-in-process	48,793,692	43,928,563
	Finished goods	72,410,530	61,978,640
	Physicians' samples & others	1,724,219	1,470,095
		333,773,742	**264,194,238**
05.	**ADVANCES, DEPOSITS & PRE-PAYMENTS :**		
	This is recoverable in cash or for value to be received and consists of as follows :		
	a. Advances against-		
	Salary	2,829,403	2,104,138
	Expenses/Works	7,260,776	4,964,944
	Head office	9,861,000	7,965,000
	Sales centre rent	9,092,625	9,036,110
	Motor cycles - To employees	7,991,985	5,649,951
	Income Tax	184,964,053	123,113,838
	Others	353,100	247,492
		222,352,942	153,081,473
	b. Deposits -		
	Security money	13,025,983	12,727,278
	c. Pre-payments -		
	Value Added Tax (VAT)	10,583,721	1,009,106
	Insurance premium	241,131	566,541
		10,824,852	1,575,647
	(a+b+c)	**246,203,777**	**167,384,398.00**
06.	**CASH & CASH EQUIVALENTS:**		
	Cash in hand & Bank Balance	180,432,666	191,833,176
	Imprest Cash	6,336,400	5,590,000
		186,769,066	**197,423,176**
07.	**RETAINED EARNINGS :**		
	Retained Earnings	552,873,744	380,790,698
	Dividend Paid	(90,374,130)	(61,746,300)
	Add : Surplus during the period/year	217,383,865	233,829,346
		679,883,479	**552,873,744**

	Amount in Taka	
	As at 31.03.2018	As at 30.06.2017

08. NON-CURRENT LIABILITIES:

Long Term Finance-Net off current maturity	334,685,927	229,495,947
Retirement Benefit Obligation	48,282,241	13,241,445
	382,968,168	**242,737,392**

09. Deferred tax has been calculated based on deductible/ taxable temporary difference arising due to difference in the carrying amount of the assets and its tax base in accordance with the provision of Bangladesh Accounting Standard (BAS)-12 "Income Taxes":

Increase/(Decrease) in Deferred tax liabilities:

Opening deferred tax liability	(48,348,163)	(39,478,199)
Closing deferred tax liability	(42,976,066)	(48,348,163)
Deferred tax (benefit)/expense	**(5,372,097)**	**8,869,964**

Particulars	Carrying amount on reporting date	Tax base	(Deductible)/ Taxable temporary difference	Tax Rate @ 25%)
At 31 Marckh 2018				
Property, plant and equipment	1,315,263,016	1,108,514,271	206,748,745	(51,687,186)
Gratuity provision	54,123,632	19,279,152	(34,844,480)	8,711,120
Deferred tax liability				**(42,976,066)**

Particulars	Carrying amount on reporting date	Tax base	(Deductible)/ Taxable temporary	Tax Rate @ 25%)
At 30 June 2017				
Property, plant and equipment	1,116,332,498	903,857,010	212,475,488	(53,118,872)
Gratuity provision	71,100,512	52,017,676	(19,082,836)	4,770,709
Deferred tax liability				**(48,348,163)**

09.1. DEFERRED TAX ASSET/LIABILITY :

Deferred Tax Asset/Liability represents deferred tax recognized as asset/liability the movement of which is as below:

a) Deferred tax liability on net temprorary differences:

Balance as at 1st January	48,348,164	39,478,199
Deferred tax expenses/(income)	(5,372,097)	8,869,965
	42,976,067	**48,348,164**

b) Deferred tax liability on change in AFS :

Balance as at 1st January	32,165,063	28,857,423
Addition/(Less) during the year	(5,417,274)	3,307,640
	26,747,789	**32,165,063**
Deferred tax liability at closing balance (a+b)	**69,723,856**	**80,513,227**

10. BANK & OTHER FINANCE :

Short Term Finance	356,734,889	280,421,753
Long Term Finance-Current maturity	34,792,082	46,389,442
	391,526,971	**326,811,195**

11. ACCOUNTS AND OTHER PAYABLES:

Payable for Suppliers	119,988,625	141,010,095
Accrued Expenses	81,080,866	85,580,582
Deposits	7,731,759	7,183,446
Other Finance	64,454,954	51,867,542
Income Tax Liability	183,325,417	114,155,184
	456,581,621	**399,796,849**

		Amount in Taka	
		1st July 2017 to 31st March 2018	1st July 2016 to 31st March 2017
12.	**COST OF GOODS SOLD :**		
	Materials	1,629,775,843	1,367,975,843
	Factory Overhead	357,832,013	316,597,338
	Depreciation	62,513,171	53,804,613
		2,050,121,027	**1,738,377,794**
13.	**ADMINISTRATIVE EXPENSES :**		
	Salary, wages & Allowances	50,171,798	40,635,888
	Repairs & Maintenance	5,228,709	4,779,122
	Travelling & Conveyance	2,868,299	2,514,147
	AGM, Fees and Others	2,013,453	1,955,370
	Depreciation	4,015,613	3,885,256
	Other Expenses	22,556,275	21,130,390
		86,854,146	**74,900,173**
14.	**SELLING & DISTRIBUTION EXPENSES :**		
	Salary, wages & Allowances	591,445,976	538,804,692
	Travelling & Conveyance	3,318,364	2,494,317
	Market Survey & Research and Product development	4,028,495	2,831,836
	Field personnel expenses	136,448,956	76,493,957
	Sample, Literature & Promotional Expenses	59,544,051	53,585,429
	Delivery Expenses	99,897,931	86,366,196
	Depreciation	7,159,394	6,965,826
	Other Expenses	140,833,955	123,237,454
		1,042,677,122	**890,779,707**

Chief Financial Officer | Company Secretary | Director

Dated, Dhaka
25-Apr-18

Managing Director | Chairman