# প্রাইওনিয়ার ইন্স্যুরেন্স কোম্পানী লিমিটেড
# PIONEER INSURANCE COMPANY LIMITED

PIONEER/HO/CS/80/2018

October 23, 2018

The Chairman
Bangladesh Securities and Exchange Commission
Securities Commission Bhaban
E-6/C, Agargaon,
Sher-e-Bangla Nagar Administrative Area
Dhaka 1207.

Subject : 3rd Quarter (Q-3) un audited accounts 2018.

Dear Sir,

We are pleased to inform you that the Board of Directors of Pioneer Insurance Company Limited in their 211th meeting held on 23rd October, 2018, at 04:015 p.m. has approved the 3rd Quarter (Q-3) un audited accounts 2018. Copy enclosed herewith for your kind perusal.

Interconnected information are as follows:

| SL No. | Particulars | 30.09.2018 Tk | 30.09.2017 Tk |
|---|---|---|---|
| 1 | Gross Premium | 2,145,995,204 | 1,952,402,935 |
| 2 | Earning Per Share(EPS) Q3 | 0.61 | 0.56 |
| 3 | Earning Per Share(EPS) 3 Qtrs | 2.83 | 2.21 |
| 4 | Net Asset Value(NAV) | 3,148,934,644 | 2,579,275,460 |
| 5 | Net Asset Value Per Share | 45.00 | 36.86 |
| 6 | Net Operating Cash Flow Per Share | 3.79 | 1.37 |

Thanking you.

Yours faithfully,

Md. Mamtul Islam
Managing Director & CEO

C.C. to: 1. The Managing Director, Dhaka Stock Exchange Limited, Stock Exchange Building, 9/F, Motijheel C/A, Dhaka.

2. The Chief Executive Officer, Chittagong Stock Exchange Limited, Eunoos Trade Centre (Level-15),52-53, Dilkusha C/A, Dhaka-1000.

## PIONEER INSURANCE COMPANY LIMITED

## THIRD QUARTER (Q3) ACCOUNTS-2018

### Unaudited Statement of Profit or Loss and Other Comprehensive Income
### For the Third Quarter(Q3) ended September 30, 2018

| | January to September-18 Taka | January to September-17 Taka | July to September-18 Taka | July to September-17 Taka |
|---|---|---|---|---|
| **A. INCOME :** | | | | |
| Gross Premium | 2,145,995,204 | 1,952,402,935 | 624,885,302 | 646,706,570 |
| Less Reinsurance Premium | 954,552,127 | 886,704,617 | 270,440,889 | 267,518,355 |
| Net Premium | 1,191,443,077 | 1,065,698,318 | 354,444,413 | 379,188,215 |
| Reinsurance Commission | 98,985,918 | 135,088,855 | 32,130,902 | 11,125,711 |
| Income from Investment and other sources | 56,686,676 | 75,036,197 | 22,138,026 | 45,805,094 |
| | 1,347,115,671 | 1,275,823,370 | 408,713,341 | 436,119,020 |
| **B. EXPENDITURE :** | | | | |
| Claims | 389,079,390 | 362,817,141 | 145,946,613 | 145,452,249 |
| Expenses | 626,535,564 | 599,154,938 | 196,146,697 | 200,494,077 |
| | 1,015,614,954 | 961,972,079 | 342,093,310 | 345,946,326 |
| **C. Reserve for Unexpired Risks adjustments** | 78,133,275 | 118,931,521 | 13,618,193 | 47,765,559 |
| **D. PROFIT BEFORE TAX (A-B-C)** | 253,367,442 | 194,919,770 | 53,001,838 | 42,407,135 |
| **E. PROVISION FOR TAXES** | 55,000,000 | 40,000,000 | 10,000,000 | 3,000,000 |
| **F. RESERVE** | 114,926,000 | 77,075,136 | 33,262,492 | 11,202,858 |
| **G. BALANCE OF PROFIT B/F** | 24,940,377 | 21,817,108 | 98,642,473 | 71,457,465 |
| **H. RETAINED EARNINGS (D-E-F+G)** | 108,381,819 | 99,661,742 | 108,381,819 | 99,661,742 |
| Earning per Share after tax(EPS) | **2.83** | **2.21** | **0.61** | **0.56** |

Chief Financial Officer | Company Secretary | Chief Executive Officer | Director | Chairman

# PIONEER INSURANCE COMPANY LIMITED

## THIRD QUARTER (Q3) ACCOUNTS-2018

### Unaudited Statement of Financial Position
### As on September 30, 2018

| | As at 30 Sept. 2018 Taka | As at 31 Dec. 2017 Taka |
|---|---|---|
| **A. FIXED ASSETS** | 558,556,626 | 553,801,423 |
| **B. CURRENT ASSETS :** | | |
| Stock of Printing & stationary | 2,006,452 | 1,892,469 |
| Investment (BGTB) | 25,000,000 | 25,000,000 |
| Investment (Share) | 1,801,583,359 | 1,583,710,993 |
| Sundry Debtors(incl.adv.deposit & pre- payment) | 1,241,691,789 | 1,038,856,953 |
| Insurance Stamp | 1,708,748 | 4,233,889 |
| Cash & Bank Balance (including FDR) | 929,337,145 | 874,964,942 |
| **Total Current Assets** | 4,001,327,493 | 3,528,659,246 |
| **C. CURRENT LIABILITIES :** | | |
| Fund accounts,Creditors & Accruals | 1,410,949,475 | 1,163,353,706 |
| **D. NET WORKING CAPITAL (B-C)** | 2,590,378,018 | 2,365,305,540 |
| **E. NET ASSETS (A+D)** | 3,148,934,644 | 2,919,106,963 |
| **FINANCED BY :** | | |
| Share Capital | 699,806,250 | 699,806,250 |
| Share Premium | 144,000,000 | 144,000,000 |
| Revenue Reserve | 2,196,746,575 | 1,945,389,399 |
| Retained Earnings | 108,381,819 | 129,911,314 |
| **Total Shareholders' Equity** | 3,148,934,644 | 2,919,106,963 |
| Net Assets Value Per Share | **45.00** | 41.71 |

Chief Financial Officer  Company Secretary  Chief Executive Officer  Director  Chairman

# PIONEER INSURANCE COMPANY LIMITED

## THIRD QUARTER (Q3) ACCOUNTS-2018

### Unaudited Statement of Cash Flows
### For the Third Quarter (Q3) ended September 30, 2018

| | January-Sept. 2018 Taka | January-Sept. 2017 Taka |
|---|---|---|
| **CASH FLOW FROM OPERATING ACTIVITIES :** | | |
| Collection from Premium & Other Income | 2,227,662,806 | 1,941,824,288 |
| Management Expenses, Commission, Reinsurance & Claims | (1,872,920,353) | (1,788,805,580) |
| Income-tax paid | (89,643,644) | (56,848,379) |
| | 265,098,809 | 96,170,329 |
| **CASH FLOW FROM INVESTING ACTIVITIES :** | | |
| Purchase of Fixed Assets | (24,314,480) | (22,394,626) |
| Investment in Share | (81,441,189) | |
| | (105,755,669) | (22,394,626) |
| **CASH FLOW FROM FINANCING ACTIVITIES:** | | |
| Dividend | (104,970,937) | (104,970,937) |
| **NET CASH FLOWS FOR THE YEAR:** | 54,372,203 | (31,195,234) |
| Cash and Bank Balance at the beginning of the year | 874,964,942 | 811,668,661 |
| Cash and Bank Balance at the end of the period | 929,337,145 | 780,473,427 |
| **Net Operating Cash Flow Per Share** | **3.79** | 1.37 |

### Reconciliation Statement of Net Profit with Cash Flows from Operating Activities

| | |
|---|---|
| **Profit before tax** | **253,367,442** |
| Add Non-Cash expenses (Depreciation) | 19,559,276 |
| Less Increase in Current Assets | 110,780,035 |
| ( Accrued Interest, Sundry Debtors,Stock of Printing etc.) | |
| Add Increase in Current Liabilities | 192,595,770 |
| (Premium Deposit, Outstanding Claims,Unexpired Risk Reserve, etc.) | |
| Less Income tax paid | 89,643,644 |
| **Cash Flows from Operating Activities** | **265,098,809** |

Chief Financial Officer | Company Secretary | Chief Executive Officer | Director | Chairman

# PIONEER INSURANCE COMPANY LIMITED

## THIRD QUARTER (Q3) ACCOUNTS-2018

**Statement of Change in Equity for the Third Quarter (Q3) ended September 30, 2018**

| Particulars | Share Capital | Share Premium | General Reserve | Reserve for Fair Value of Share | Reserve for exceptional losses | Retained Earnings | Total |
|---|---|---|---|---|---|---|---|
| Equity as at January 01,2018 | 699,806,250 | 144,000,000 | 4,500,000 | 1,182,115,949 | 758,773,450 | 129,911,314 | 2,919,106,963 |
| Net Profit for this year (after adjustment of tax ) | | | | | | 198,367,442 | 198,367,442 |
| Transfer to Reserve for exceptional losses | | | | | 114,926,000 | (114,926,000) | |
| Transfer to Reserve for Fair Value of Share | | | | 136,431,176 | | | 136,431,176 |
| Transfer to Dividend A/C | | | | | | (104,970,937) | (104,970,937) |
| Equity as at 30th September, 2018 | 699,806,250 | 144,000,000 | 4,500,000 | 1,318,547,125 | 873,699,450 | 108,381,819 | 3,148,934,644 |
| Equity as at 30th September, 2017 | 699,806,250 | 144,000,000 | 4,500,000 | 927,583,486 | 703,723,982 | 99,661,742 | 2,579,275,460 |

**Disclosure on Third Quarter(Q3) unaudited consolidated financial statement**

| Particulars | As on 30.09.18 | As on 30.09.17 |
|---|---|---|
| Gross Premium | 2,145,995,204 | 1,952,402,935 |
| Earning Per Share (EPS) Q3 | 0.61 | 0.56 |
| Earning Per Share (EPS) 3 Qtrs | 2.83 | 2.21 |
| Net Asset Value (NAV) | 3,148,934,644 | 2,579,275,460 |
| Net Asset Value Per Share | 45.00 | 36.86 |
| Net Operating Cash Flow Per Share | 3.79 | 1.37 |

Chief Financial Officer | Company Secretary | Chief Executive Officer | Director | Chairman

AMR STOCK

# PIONEER INSURANCE COMPANY LIMITED
## THIRD QUARTER(Q3) ACCOUNTS

### SELECTED EXPLANATORY NOTES & DISCLOSURE
For the Third Quarter (Q3) ended September 30,2018

**1. Basis of preparation:** Third Quarter(Q3) abridged Financial Statement (un-audited) has been prepared based on Bangladesh Accounting Standard(BAS)- 34 "Interim Financial Reporting" and in accordance with other Bangladesh Accounting Standard (BAS),the Company Act-1994,the Insurance Act-2010, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

**2. Significant Accounting Policies and method of Computation:** Accounting policies and methods of computation followed in preparing this Third Quarter(Q3) Financial Statements are consistent with those used in the Annual Financial Statements prepared and published for the year ending December 31, 2017.

**3. Classwise Gross Premium :** Gross Premium earned during the period Tk. 1,053,820,329/-, Tk. 635,947,243 /-, Tk. 236,459,847/- & Tk.219,767,785 /- against Fire, Marine, Motor & Misc. insurance business respectively.

**4. Provision for Income Tax :** Provision for Income Tax has been made on taxable income after necessary add back in accordance with the provision of Financial Act 2018 and the Income Tax Ordinance 1984.

**5. Investment in share :** Investment in share of listed companies as on 30.09.2018 has been shown in "Fair Value"as per BFRS-9 and difference between fair value as on 31.12.2017 & 30.09.2018 has been transferred to Reserve for Fair Value of Share.

**6. Net Assets Value per share:** Shareholder's Equity/ No. of share outstanding Tk.3,148,934,644/ 69,980,625=Tk.45.00

**7. Basic Earnings per share** : Net Profit after tax/ No. of share outstanding Tk. 198,367,442/69,980,625 = Tk. 2.83

**8. Net Operating Cash Flows per share:** Net operating Cash Flows/ No. of Share outstanding Tk. 265,098,809/69,980,625= Tk. 3.79

**9. Issued, Subscribed and Paid-up Capital :** Issued, Subscribed and Paid-up Capital consists of 69,980,625 Ordinary Shares of Tk. 10/= each fully paid-up.

| Year | Particulars | Value per Share | Paid up capital | | Cumulative Paid-up capital |
|---|---|---|---|---|---|
| | | | No. of Shares | Taka | |
| 1996 | As per MOA & AOA | 10 | 6,000,000 | 60,000,000 | 60,000,000 |
| 2001 | Initial Public Offering | 10 | 9,000,000 | 90,000,000 | 150,000,000 |
| 2009 | 25% Bonus | 10 | 3,750,000 | 37,500,000 | 187,500,000 |
| | 20% Rights | 10 | 3,750,000 | 37,500,000 | 225,000,000 |
| 2010 | 25% Bonus | 10 | 4,687,500 | 46,875,000 | 271,875,000 |
| 2011 | 30% Bonus | 10 | 8,156,250 | 81,562,500 | 353,437,500 |
| 2012 | 20% Bonus | 10 | 7,068,750 | 70,687,500 | 424,125,000 |
| 2013 | 20% Bonus | 10 | 8,482,500 | 84,825,000 | 508,950,000 |
| 2014 | 25% Bonus | 10 | 12,723,750 | 127,237,500 | 636,187,500 |
| 2015 | 10% Bonus | 10 | 6,361,875 | 63,618,750 | 699,806,250 |
| | Total: | | 69,980,625 | 699,806,250 | |

**10. Revenue Reserve Tk. 2,196,746,575**

Detailes are given below:

| | |
|---|---|
| Reserve for Exceptional Losses | 873,699,450 |
| General Reserve | 4,500,000 |
| Reserve for Fair Value of share | 1,318,547,125 |
| | **2,196,746,575** |

**The detail of published Third Quarter(Q3) financial statements is available in the website of the Company.**
**The address of the website is www.pioneerinsurance.com.bd**

Chief Financial Officer | Company Secretary | Chief Executive Officer | Director | Chairman